



2014

**DISTRIBUTOR
GUIDE**

- Warehouse Dividers
- Industrial Workspaces
- Light-Blocking Curtain Walls
- Fume / Dust Control
- Air Flow / Temperature Zone Management
- ... and more!

580 Lively Boulevard, Elk Grove Village, IL 60007

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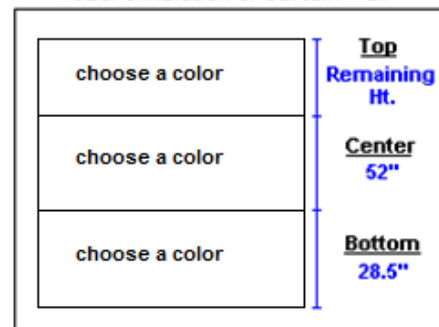
This pamphlet will serve as a guide for AmCraft Manufacturing, Inc.'s distributors to comfortably obtain information from customers. This information should, then, be used to present your own proposal/quotation to your potential customers.

Questions to ask Potential Customers:

1) Colors?



Visual Simulation of Curtain Wall



Solid Opaque Curtain: Used for a sight, light, and airflow barrier.

Vision Panel Curtain: Used for for visual and/or light access to adjacent area. 52" high clear horizontal panel for visual/light access, or 59" high reinforced clear panel for partial vision and light access. Radiofrequency welded seams.

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Custom Color or Clear Combination: Opaque and/or clear materials are at custom height combinations. These curtains are generally used (but not limited to) the following:



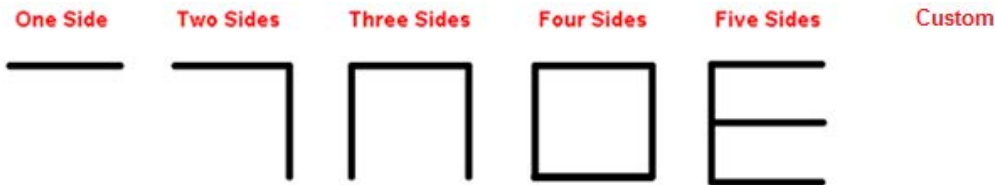
- A. Match the customer's facility.
- B. Optimize sight / light access.

2) Is the curtain going to be retractable or non-retractable?

Retractable: Curtain slides along a track system from one side to another. Opens up the space when curtain is not in use; immediate divider when needed.

Non-retractable (Stationary): When a curtain is fixed in place and does not need to move.

3) What is the layout of your track system?



3a) Please mark the front side (nice side with no visual hems) of your curtains. Use the space below to re-draw the layout, if needed.

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4) What are the dimensions of each opening?

[For Each Side, determine measurements using the following template]

_____ ft _____ in (Height) X _____ ft _____ in (Width)

4a) Please use the space below to describe which panels connect to each other. Also determine if the sides will connect to an existing wall. From question #3, please use the same letters to refer to each given side.

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5) Do you need any strip doors and/or passthroughs in your curtain? How many do you need?

Please note the dimensional location of the access point(s) in reference to question #3 (which side?).

This dimension should be determined as if we are facing the front side.

- a. Strip Doors
- b. Curtain Overlap
- c. Other (Custom Built Options)

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6) What options are you interested in?

a. The most common options for autobody shop applications are (but not limited to):

Vision Panel



Chain Weighted Bottom



Floor Sweep



Straps and Floor Mounted D-Rings



Edge Sealing



Filter



Custom Logo



Enclosure Top / Ceiling



Filler Panel



Tiebacks



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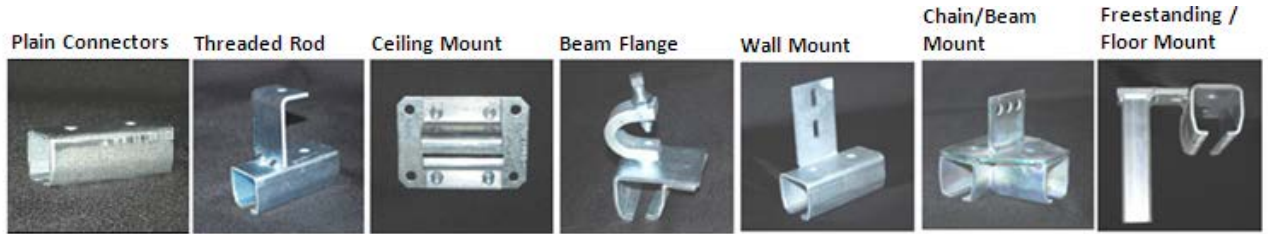
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7) Track Options?

Please see "Track Systems" Insert for more information.



8) Additional Project Details

Details specific to a project may be necessary to note if it is a special construction and/or material request. Examples of special details are (but not limited to):

- Obstructions
- Custom Track Layouts
- Custom Material Requirements
- Various Curtain Heights
- Filler Panels
- Parallel/perpendicular to the joist
- Use of Unistrut
- etc.

Helpful Tip: Knowledge of the intended application (i.e. dock loading area, etc.) will give you an idea of what type of divider and options will be necessary for a project.

<p>Application:</p> <hr style="border: 0; border-top: 1px solid black; margin: 5px 0;"/>
<p>Notes:</p> <hr style="border: 0; border-top: 1px solid black; margin: 5px 0;"/> <hr style="border: 0; border-top: 1px solid black; margin: 5px 0;"/> <hr style="border: 0; border-top: 1px solid black; margin: 5px 0;"/> <hr style="border: 0; border-top: 1px solid black; margin: 5px 0;"/> <hr style="border: 0; border-top: 1px solid black; margin: 5px 0;"/>

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